

MAXIMUM...

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MAXFACT #11

Tough times never last, but tough people do. – Robert Schuler

Our current economic climate can illicit many non-productive thoughts and actions. **Staying focused on your role(s) is even more important during the heat of this battle. Keep your eye on the ball each day.** Breakthrough will happen...eventually.

If you have questions or comments about today's **Efficiency** message, please contact us at...

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MAXIMUM
Business Consulting, LLC
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...Efficiency



Do you focus on “quantum leap” adjustments or tweaks?

Most businesses have opportunities within their operations to improve efficiency. The key is determining where to look.

Oftentimes, the expectation is to identify areas that will yield large improvements. However, especially for more mature businesses, **the greatest adjustment opportunities are typically smaller in nature. It's the compilation of smaller adjustments that will collectively yield a meaningful outcome.**

So where do you look to find tweaks? Try reviewing the number of touches you have within your company on items such as billing, payables, and ordering. Perhaps review your insurance deductibles, over-time expenses, cell phone fees, transportation costs...the list goes on.

Deliberately select areas within your business then analyze and improve where possible.

We invite you to share this message with a friend or colleague.

Ponder This...

Can we become more competitive AND more profitable if we look within?